



National Bank of Malawi plc

VACANCY

GENERAL MANAGER – NBM DEVELOPMENT BANK LTD

National Bank of Malawi plc (NBM) is a leading financial institution whose aim is to provide the best financial services, distinguished by outstanding service, product innovation and sustained earnings growth.

NBM has set up NBM Development Bank Ltd, a wholly owned subsidiary as the NBM group's Development Finance Institution and is looking for a suitably qualified and experienced person to be appointed as General Manager on a two year contract.

Reporting to the Board of Directors, the successful candidate will be responsible for ensuring that the Development Bank achieves its strategic objectives.

The duties to be performed will, among others, include the following:

- Providing overall strategic planning, leadership and direction for the achievement of the Development Bank's growth and profitability agenda.
- Building strong partnerships and holding periodic consultations on strategic, operational and policy areas with key stakeholders.
- Managing high level relationships with all stakeholders to achieve the desired visibility and awareness of the institution on the local and international markets.
- Providing the overall trajectory for the Development Bank to meet its objectives whilst striking a balance between being an impact institution and the maximization of shareholder return.
- Ensuring that the Development Bank products' offering and services are in line with the best practice internationally and ensuring that these products and services meet the needs of the target markets and segments.
- Capacitating, training and up skilling members of staff to achieve the desired efficiencies and proficiencies in Development Banking.
- Ensuring efficient management of financial, infrastructure and human resources to deliver the mandate of the Development Bank in close coordination with the Bank's Board of Directors.

Interested applicants must possess the following:

A master's degree from a recognized university in any of the following fields: Banking, Development Finance, Business Administration, Accounting, Economics, Finance. Or a professional qualification in accounting or banking with at least ten years' experience at senior management level in a Development Finance Institution.

- Must demonstrate critical competences in leadership, commitment to results, business savvy, leading change and innovation .
- Must have good communication skills with a pleasant personality, high ethical standards, disciplined, confident, and decisive in discharging duties.
- Strong problem solving ability, including metrics-driven thinking and project management.

Applications together with detailed and updated curriculum vitae should be forwarded to the addressee below not later than **31st October, 2018**.

The Head of Human Resources
National Bank of Malawi plc
P.O. Box 945
Blantyre
MALAWI

e-mail: cdulira@natbankmw.com

Only shortlisted applicants will be acknowledged.